

| Set | Items | Description |
|------|---|---|
| S1 | 0 | AU=(NAGAMITSU S? OR NAGAMITSU, S?) |
| S2 | 5482611 | ENERGY OR POWER OR ELECTRIC? OR UTILIT??? |
| S3 | 1064854 | DISCOUNT? OR REBATE OR INCENTIVE? |
| S4 | 1180223 | OFFSET? OR OFF()SET OR COMPENSAT? |
| S5 | 20490 | S4(10N)S3 |
| S6 | 704 | S2(20N)S5 |
| S7 | 22 | S6(20N) (EQUIPMENT OR MERCHANDI? OR DEVICE? ? OR ELECTRONIC? ? OR GADGET? ? OR MACHINE? OR APPLIANCE?) |
| S8 | 253327 | (S3 OR S4)(10N) (MERCHANT? OR SUPPLIER? OR MARKETER? OR SEL- LER? OR COMPANY OR DEALER? OR RETAILER? OR VENDOR? ? OR PROVI- DER?) |
| S9 | 8018 | S8(10N) (EQUIPMENT OR MERCHANDI? OR DEVICE? ? OR ELECTRONIC? ? OR GADGET? ? OR MACHINE? OR APPLIANCE?) |
| S10 | 450 | S2(S)S9 |
| S11 | 214971 | (MORE OR HIGHER OR LESS? OR LOWER OR GREATER OR INCREASE? - OR DECREAS?) (2N) (THAN OR RATE? ?) (3N) (PRICE OR CHARG?) |
| S12 | 237892 | (REDUC??? OR LOWER OR SPECIAL OR INTRODUCTORY) (4N) (PRICE OR CHARG???) |
| S13 | 14 | S10(3S) (S11 OR S12) |
| S14 | 13 | (S7 OR S13) NOT PY>2000 |
| S15 | 11 | RD (unique items) |
| File | 20:Dialog Global Reporter 1997-2004/Aug 26 | |
| | (c) 2004 The Dialog Corp. | |
| File | 476:Financial Times Fulltext 1982-2004/Aug 25 | |
| | (c) 2004 Financial Times Ltd | |
| File | 610:Business Wire 1999-2004/Aug 26 | |
| | (c) 2004 Business Wire. | |
| File | 613:PR Newswire 1999-2004/Aug 26 | |
| | (c) 2004 PR Newswire Association Inc | |
| File | 624:McGraw-Hill Publications 1985-2004/Aug 25 | |
| | (c) 2004 McGraw-Hill Co. Inc | |
| File | 634:San Jose Mercury Jun 1985-2004/Aug 25 | |
| | (c) 2004 San Jose Mercury News | |
| File | 810:Business Wire 1986-1999/Feb 28 | |
| | (c) 1999 Business Wire | |
| File | 813:PR Newswire 1987-1999/Apr 30 | |
| | (c) 1999 PR Newswire Association Inc | |

15/3,K/1 (Item 1 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

12831542 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Internet Service Company to Open Data Center in Amherst, N.Y.
Fred O. Williams
KRTBN KNIGHT-RIDDER TRIBUNE BUSINESS NEWS (BUFFALO NEWS - NEW YORK)
September 13, 2000
JOURNAL CODE: KBUF LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 554

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... from the Buffalo Economic Renaissance Corp.
"We had to get it done," he said. The **incentives**, such as breaks on taxes and **utilities**, were necessary to **offset** higher installation costs for a backup generator and battery **equipment**, Miller said.
Alan DeLisle, president of the city development agency, said Prime lacked two essential...

15/3,K/2 (Item 2 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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03604677 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Battling windmills: The Big 5 Percent
from MAINICHI DAILY NEWS, November 30, 1998, page 2
MORSE SAITO
MAINICHI DAILY NEWS, p2
November 30, 1998
JOURNAL CODE: FMDN LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 355

...rise.
Many small neighborhood stores are now getting together to hold their own 5 percent **discount** sales and they are finding that higher sales volume **offsets** their narrower profit-margin losses. Big-ticket items like heaters and **electrical appliances** sold heavily. In spite of the nation's severe credit pinch and its worst depression...

15/3,K/3 (Item 3 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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03545363
INTEL WANTS A PLANT IN LITHUANIA
SECTION TITLE: Business
BALTIC TIMES
November 19, 1998
JOURNAL CODE: WBLT LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 126

...import taxes for 10 years. The Economics Ministry has not announced their stand on the **discounts** yet. Vladislavas Cibas, marketing director of **electronics company** Vilniaus Vingis, said Intel would not manufacture processors, but will produce memory elements in Lithuania.

15/3,K/4 (Item 4 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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03372496 (USE FORMAT 7 OR 9 FOR FULLTEXT)
A new fraud at Duty Free Shop
Sarmad Bashir
NATION (PAKISTAN)
November 07, 1998
JOURNAL CODE: WTNP LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 483

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... the Sales Department of the Lahore Duty Free Shop is selling expensive electrical and gas **appliances** to some **dealers** at heavily **discounted** rates. For instance if the price of an imported window-type airconditioner is \$437 for...

15/3,K/5 (Item 5 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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02828650
Technitrol Issues Notice of Potential Stock Repurchase
BUSINESS WIRE
September 16, 1998
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 137

... requirements of Technitrol's restricted stock plan, a key element of the company's management **incentive compensation** program. Based in Philadelphia, Technitrol is a worldwide producer of **electronic** components, **electrical** contacts and assemblies and other precision-engineered parts and materials for manufacturers of networking, telecommunications and computer **equipment**, electrical switching **devices**, and other products. For more information, visit Technitrol's Web site at <http://www.technitrol...>

15/3,K/6 (Item 6 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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01399389 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Bi-Fuel Chevrolet Cavalier Announced
PR NEWSWIRE
April 16, 1998 12:25
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 400

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... carry a \$5,800 Manufacturers Suggested Retail Price, but total ownership costs can be partially **offset** by fuel cost savings, tax **incentives** and **incentives** available from various local gas **utilities**. All applicable fleet incentives also apply to the Bi-Fuel Cavalier. Standard **equipment** on the Bi-Fuel Cavalier includes a 2.2-liter L4

gasoline engine, three-speed...

15/3,K/7 (Item 1 from file: 624)
DIALOG(R) File 624:McGraw-Hill Publications
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00972622
OREGON GOVERNOR SUPPORTS EFFORTS TO PRODUCE 'SALMON-FRIENDLY' POWER
Utility Environment October 9, 1998; Pg 10; Vol. 25, No. 40
Journal Code: UER ISSN: 1503-9379
Section Heading: State Regulation
Word Count: 326 *Full text available in Formats 5, 7 and 9*

TEXT:

... and the coalition ``certifies'' the product will not harm salmon. The coalition then links the **energy** providers or **utilities** with retail **merchandisers** willing to offer discount coupons to people who purchase the **power** . The retailers' **discounts** --off products in their stores--will help **offset** the additional cost of the **power** .

The salmon-friendly **electricity** will be about 5% above market costs, Bradbury said. A portion of the cost--0...

15/3,K/8 (Item 2 from file: 624)
DIALOG(R) File 624:McGraw-Hill Publications
(c) 2004 McGraw-Hill Co. Inc. All rts. reserv.

00947723
LADWP DESIGNING EFFICIENCY PROJECTS FOR INDUSTRIAL ENERGY CUSTOMERS
Industrial Energy Bulletin June 12, 1998; Pg 12; Vol. 69, No. 23
Journal Code: IEB ISSN: 0894-5764
Section Heading: ENERGY SERVICES
Word Count: 453 *Full text available in Formats 5, 7 and 9*

TEXT:

...efficient and is state-of-the-art. Chillers must have efficiency ratings higher than the **equipment** being replaced. The **incentive** is being designed to **offset** the typically higher cost of the more efficient **equipment** .

Lighting replacement incentives will be limited to what the **utility** defines as new and emerging technologies, including light emitting diode (LED) exit signs and occupancy...

15/3,K/9 (Item 3 from file: 624)
DIALOG(R) File 624:McGraw-Hill Publications
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00936930
Pen's swan song
Electrical World May 1998; Pg 25; Vol. 212, No. 5
Journal Code: EW ISSN: 0013-4457
Section Heading: Special Section: Prelude to 17th World Energy Congress
Word Count: 926 *Full text available in Formats 5, 7 and 9*

TEXT:

... them, and then creating an initial base of demand which allows manufacturers and developers to **offset** up-front costs. Another is through tax **incentives** to encourage the deployment of environmentally friendly

technologies, such as **electric** vehicles, rooftop solar **equipment**, **energy** -efficient new homes, cogeneration plants, wind turbines, and increased use of biomass **energy**.

Pena even...

15/3,K/10 (Item 1 from file: 813)
DIALOG(R)File 813:PR Newswire
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0399657 DE027
FORD LAUNCHES SINGLE-PRICE ESCORT PROGRAM

DATE: September 17, 1991 18:18 EDT WORD COUNT: 207

...California where three-door hatchback models will be excluded.

Ford arrived at its \$9,999 **price** point through **special** package discounts of up to \$1,772 on some wagon models in California and assumed **dealer discounts** of \$500.

The "single-price" Escort **equipment** package includes **power** -steering, air conditioning, an AM/FM stereo radio and dual **power** remote mirrors, as well as other options.

Advertising to announce the program will run regionally...

15/3,K/11 (Item 2 from file: 813)
DIALOG(R)File 813:PR Newswire
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0113882 NE007
NEW ENGLAND ELECTRIC HAS FASTEST GROWING PEAK ELECTRICITY REDUCTION PROGRAM IN THE U.S.

DATE: October 20, 1988 11:04 E.T. WORD COUNT: 672

...storage cooling and this is because our program works for both the customer and the **utility**. Customers benefit from lower **electricity** costs and installation costs that are **offset** by an **incentive** payment provided to them. We benefit because with customers using storage cooling **equipment**, the peak demand for **electricity** is lowered allowing us to use our existing supply sources more efficiently."

According to Obeiter...